



WINTER 2024

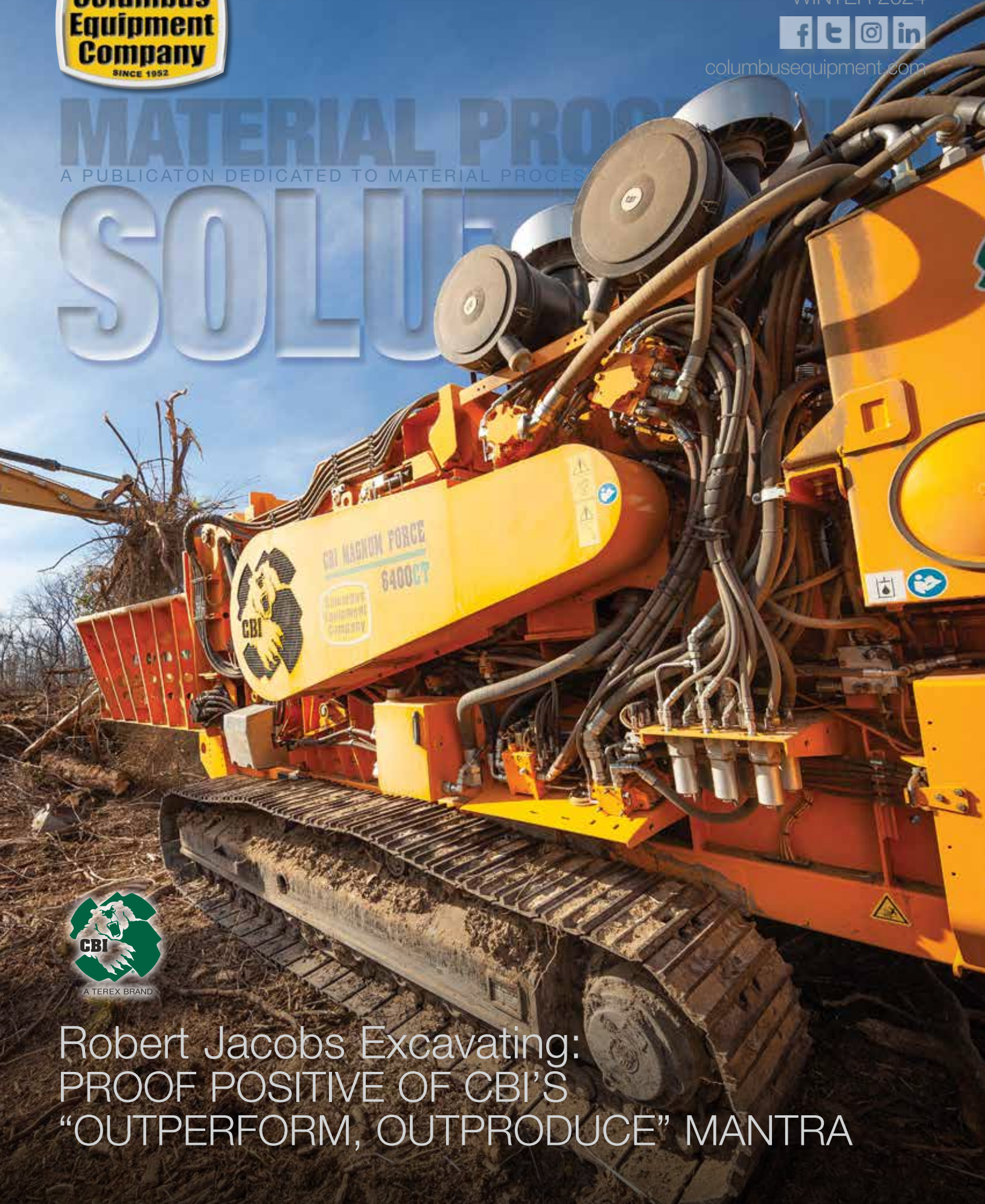


columbusequipment.com

# MATERIAL PRODUCTION

A PUBLICATION DEDICATED TO MATERIAL PROCESSING

# SOLUTIONS



Robert Jacobs Excavating:  
PROOF POSITIVE OF CBI'S  
"OUTPERFORM, OUTPRODUCE" MANTRA



# 700 YDS. / HR.\*

## WHO DOES THAT?



\*700 yds./hr. based on initial grind, 6"-8" screen setup.

Terex CBI owners, that's who. The #1 reason grinder owners buy? Throughput.

And, any way you slice it, Terex CBI grinders are engineered to own the production market. The CBI 6800CT horizontal grinder delivers on the other three purchase-decision variables too—serviceability, reliability and support.

“The CBI 6800CT’s production rate is great. Morbark 6400 finish grind was 180 yards an hour. The CBI is right around 300.



Matt Brun | Champion Landscape Equipment and Supply



Learn how Champion Landscape and Supply dialed in huge throughput increases, and an over-20% increase in operating margins with their CBI grinders.

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MATERIAL PROCESSING

## Finlay Welcomes Columbus Equipment Company AS AUTHORIZED DISTRIBUTOR FOR KENTUCKY



Columbus Equipment Company is now the authorized distributor for Finlay® for the state of Kentucky. The partnership represents a significant milestone in the rapidly expanding Finlay US distribution network and reinforces the company's commitment to providing world-class, tracked crushing and screening equipment and support in the state.

**"We are thrilled to welcome Columbus Equipment Company. Their sales and support teams have a wealth of experience with tracked equipment and understand the applications and challenges that customers work with on a daily basis."**

Phil Berresford; Regional Sales Manager, Finlay

With over 17 years of expertise and experience serving the materials processing and recycling industries, Columbus Equipment Company has a proven commitment to excellence and focused customer service. This philosophy aligns perfectly with Finlay's values, ensuring customers in Kentucky receive access to innovative, dependable machinery, as well as industry-leading product support.

"We are thrilled to welcome Columbus Equipment Company to the 'Finlay family' as our distributor for Kentucky," said Phil Berresford, regional sales

manager at Finlay. "Their sales and support teams have a wealth of experience with tracked equipment and understand the applications and challenges that customers work with on a daily basis. They will also offer training and rental services to customers."

As the authorized Finlay distributor, Columbus Equipment will market and support the full range of tracked Finlay products, including crushers, screeners, and conveyors.

"We are excited to represent Finlay and the opportunity it presents to provide our customers with robust, reliable and best-in-class equipment solutions," stated Mark DiSalvo, VP of Material Processing at Columbus Equipment. "This collaboration enables us to further serve the materials processing industry in Kentucky. We are delighted to be an extension of the Finlay team. Their expansive product line is an ideal pairing to our existing product lines and enables us to provide our customers with high-quality equipment that they can depend upon for their crushing, screening and conveying needs."

The combination of Finlay's quality machinery and Columbus Equipment Company's ability to support the brand will allow sales representative Kort Dwyer and aggregate specialist David Noggle to meet the crushing and screening needs of Kentucky customers.

Based in Kentucky and looking to improve your crushing and screening processes? Contact sales representative Kort Dwyer at (513) 344-4814 or aggregate specialist David Noggle at (380) 895-9660 today to see how Finlay equipment can take your operation to the next level.



Where Profitability and Sustainability Meet™





# Robert Jacobs Excavating: PROOF POSITIVE OF CBI'S "OUTPERFORM, OUTPRODUCE" MANTRA



"An incredible machine" is how Bobby Jacobs describes the CBI Magnum Force 6400CT Horizontal Grinder.

Jacobs is the manager of a 70-year-old family excavation business. Robert Jacobs Excavation began with Jacobs' grandfather, Robert Jacobs and two machines. This year finds 17 people and 70 pieces of equipment working hard crushing aggregate, performing commercial and residential dirt work including, digging basements, hauling topsoil, developing building sites and clearing land.

**"The CBI blows the Morbark out of the water, hands down."**

Bobby Jacobs; Manager, Robert Jacobs Excavating

"I owe much of our success to Columbus Equipment Company," Jacobs stated. "It isn't very often you find a company that delivers what they say they can and stands behind the equipment they sell."

It's even less frequent these days for companies to go above and beyond for their customers, notes Jacobs. "Columbus Equipment Company takes the time to understand my needs, recommend machines that can do the job, and are there whenever we have a question

or need parts and service," Jacobs said.

With two large grinding jobs approaching, one at a landfill grinding yard waste and one clearing residential land, Jacobs called Columbus Equipment Company Sales Manager Jesse Garber for recommendations.

**"Columbus Equipment Company takes the time to understand my needs."**

Bobby Jacobs; Manager, Robert Jacobs Excavating

Garber recommended the CBI 6400CT for both jobs. "The 6400CT is a rugged machine that can grind just about anything quickly," Garber said. "CBI is an industry leader in grinders. Unique to the 6400 is a solid steel, brute force rotor designed specifically to handle contaminated material. It is versatile, with a change of rotors and screens it can transform from grinding construction debris to forestry products."

This grinder is built specifically to withstand contaminated steel impact. "The downturn steel rotor strikes against the reinforced anvil area, making it ideal for applications where there might be steel contaminant or for grinding robust railroad ties used for biomass

Where Profitability and Sustainability Meet™



power plants,” added Garber.

For the landfill job, removing contaminants was paramount. Here again, the CBI 6400 performs exceptionally well. Green waste picked up from various municipalities is all dumped in one area of the landfill. The task before Jacobs was grinding leaves, twigs, logs, tree stumps, whole trees, and other items such as railroad ties and wood pallets, into material that is used for erosion control at the landfill.

**“The 6400CT is a rugged machine that can transform from grinding construction debris to forestry products.”**

Bobby Jacobs; Manager, Robert Jacobs Excavating

Understanding anything could be hidden in the enormous pile of green waste and make its way into the grinder, Jacobs needed a machine that could handle just about anything.

What makes the CBI 6400 so adept at preventing metal in the finished product? There are adjustable sensors within the hopper that identify metal and stop the machine. The machine can then be reversed to spit out the contents before the metal makes it to the mill.

“The machine has alerted us to everything from small metal fence posts to truck hitches. On older machines, metal would damage the machine or become wedged inside. You had to get inside and shovel everything out by hand,” Jacobs said. “I am not worried about unseen metal contamination because of the superior sensors. The CBI 6400 stops itself before any chance of damage. With one button, it ejects the material and we are up

and running in a couple of minutes.”

In addition to the metal sensors, Garber noted this machine has a crossband magnet perpendicular to the belt that can catch small pieces of metal after processing. “CBI’s Metal Detection System is far superior to any other option on the market, being both adjustable and instantaneous. The airbag system and torque limiter that other brands use are far more complicated and less effective.”

**“I owe much of our success to Columbus Equipment Company.”**

Bobby Jacobs; Manager, Robert Jacobs Excavating

“I have a Morbark 6400, to me it is the closest competitor to the CBI 6400. Compared to using the CBI, the Morbark is like moving heavy equipment with a Cadillac car instead of a semi. When I began the landfill job, I thought we would be there for months because of the enormous pile of material we needed to grind. That is why I rented the CBI from Jesse; it was the workhorse we needed. Even knowing that I would have never dreamed we would be halfway done in two weeks.”

The ease of moving the CBI is another feature that has been handy for Jacobs. “A strong wind was making work difficult. But with the machine on tracks, we easily relocated the machine with the remote control and had it up and running in just a few minutes,” said Jacobs.

“The amount of material we are processing on a daily basis would have never been possible with a shredder or the Morbark. The CBI blows the Morbark out of the water, hands down,” stated Jacobs.

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# New and Previously-Owned, Late-Model EQUIPMENT FOR SALE AND RENT



**2019 CBI  
Magnum Force 6400CT**  
S/N: 019084, 1,155 Hrs, C27 1,050HP, Brute Rotor Package, Cross Band Magnet

**\$750,000**



**2022 CBI Magnum  
Force 6800CT**  
S/N: 011271, 650 Hrs, CAT C27 Tier 4F Diesel Engine (1,050HP), PT Tech HPT021 Hyd. Clutch, Auto Reversing Fan Sys., 40" x 60" Hammermill (24 Hammer Pattern)

**\$959,000**



**2023 CMI C500**  
S/N: CU503402, 487 Hrs., Cummins Tier 4F X-15 (500HP), 4 Pump Hydraulic System, Attachment One Piston Pump, Track Two Piston Pumps, Auxiliary Function One Gear Pump, 12 Volt Electrical System

**\$669,000**



**2022 Rotobec RPA3045  
Logging Attachment**  
S/N: 201705-1-1, Optional Valve (VOS), 3 Function Hyd. Control Option, Custom Lugging, RGP 904 Rotator, RGS750 Bundle Installation Kit & Diagram

**\$95,000**



**2019 CMI C475  
Mulch and Mowing**  
S/N: CA400302, 1,972 Hrs., Caterpillar Tier 4F C-13 (475HP), 4 Pump Hydraulic System Attachment, One Piston Pump Track, Two Piston Pumps, Auxiliary Function

**\$415,000**



**2019 KPI-JCI FT4250CC**  
S/N: 418786, 2,525 Hrs., CAT C13 Tier IV 1800 RPM (440 HP), Radio Remote and Tether, 4250 Horizontal Shaft W/HD Solid Rotor, Variable Speed Hyd. Crusher Drive, 4 Bar Rotor 2 Full Bars and 2 Half Bars

**\$659,000**



**2022 Rotobec RPA4570  
Logging Attachment**  
S/N: 201470-1-1, RPA4570R43 Optional Valve (VOS), Custom Lugging RGP, 1300 Rotator, RGS750 Bundle Installation Kit & Diagram

**\$100,900**



**2023 Rotobec Evolution  
965 Log Loader**  
S/N: 196302-1-1, Cummins QSB 6.7 Tier 5 Stage V (173 HP), 32'6" Boom Bar, Saw/Pull Through, Hydraulic Optio Carrier Ready Less, Main Valve Option, Dead Heel

**\$275,000**



**2023 Terex  
TSC80T Conveyor**  
S/N: P21387, 23 Hrs., Deutz TD 2.9 L04 (60 HP), Large Capacity Biomass Hopper, 78'9" Drum Centres Giving a Max Stockpile Height of 34'6" at 25 Degrees

**\$129,900**



**2018 KPI-JCI FT2650**  
S/N: 418595, 1,154 Hrs., CAT C9.3 Tier IV 1,800 RPM (300HP), Radio Remote and Tether, 2650 Pioneer Jaw Crusher, Hyd. Dual Wedge Adjust, CSS Hyd. Drive for Crusher, Full Belly Jaw Dies and Remote Grease

**\$625,000**



**2022 Astec GT205MF**  
S/N: 225222, 527 Hrs., CAT Tier IV (129HP), Engine Mounted Hyd. Pumps, 2520K Two Deck MF Screen, 5'x20' Top Deck, 5'x18' Bottom Deck, 950 RPM Vibrating Mechanism, 18" Channel Frame

**\$349,000**



**2022 Astec GT104**  
S/N: 225144, 354 Hrs., Cummins Tier IV Final (74HP), Engine Mounted Hyd. Pumps, 2410 Two Deck Screen, 4'x9' Top & Bottom Deck, Hydraulic Variable Vibrating Mechanism, Fabricated I-Beam Style Frame Rails

**\$169,000**

Call Mark DiSalvo at (937) 424-7678, or your local Columbus Equipment representative, for complete listing information today!





MATERIAL PROCESSING

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# Winter CUTTING-TOOL Sale

## Save Up To 10% On Saw Teeth Today!

Quadco and Gator are proven industry leaders in forestry cutting tools and attachments. Take advantage of limited-time discounts on parts essential to efficient productivity.

### QUADCO

	LIST	SALE PRICE
Q10233T	\$28.73	<b>\$25.86</b>
Q10797EXT	\$24.96	<b>\$22.46</b>
Q10797T	\$23.02	<b>\$20.72</b>
Q10713T	\$21.12	<b>\$19.01</b>
QK10024T	\$36.54	<b>\$32.89</b>

### GATOR

	LIST	SALE PRICE
G23NS	\$33.33	<b>\$30.00</b>
X25NS	\$33.33	<b>\$30.00</b>
G24K	\$46.34	<b>\$41.71</b>

**OFFER EXPIRES 3/31/24**

We are here for your forestry and land-clearing needs. Contact Forestry Product Specialist Garrett Bailey at (513) 910-3869 with any questions.

## HAVE A SAFE AND PRODUCTIVE Winter

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